

## Message Text

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62

ACTION ARA-20

INFO OCT-01 ISO-00 COME-00 EB-11 XMB-07 AID-20 TRSE-00

OMB-01 L-03 USIA-15 PRS-01 DRC-01 /080 W

----- 077965

R 081503Z MAY 74

FM AMEMBASSY LIMA

TO SECSTATE WASHDC 0009

UNCLAS LIMA 3616

EO 11652: N/A

TAGS: BEXP, AFSS, PE

SUBJECT: FY 1974: COMMERCIAL ACTION PROGRAM FOR PERU

REF: STATE 071942

APPRECIATE WAS' SUPPORT AND COMMENTS ON PROPOSED FY 1974 CAP. CONCERNING COMMENTS IN PARAGRAPH 3 ON REVISED OBJECTIVE TWO FORWARDED BY REFTEL, EMBASSY HAS MADE MORE THAN AVERAGE EFFORTS TO DEVELOP MAJOR PROJECTS SUITABLE FOR EXIM FINANCING. REGARDING HUALLANCA HYDROELECTRIC PROJECT, EMBOFF MADE NUMEROUS APPROACHES TO GOP OFFICIALS. HUNGARIAN OFFER TOO FRA ADVANCED AND IT APPEARS GOP WILL NOT BUY U.S. (LIMA 3570). AS A RESULT OF THESE CONTACTS TWO OTHER TRADE OPPORTUNITES DEVELOPED (TOO30 AND T0031) SO EFFORT WAS NOT TOTALLY FRUITLESS. ON ZANA-JEQUETEPEQUE PROJECT EMBASSY IS FOLLOWING UP (LIMA 2911) INITIAL REPORT. ON PURCHASE OF AIRCRAFT BY GOVERNMENT OWNED AIRLINE AEROPERU, EMBASSY SENT SEVERAL CABLES (LIMA 1801, 2070, 2630) AND EXIM BANK MADE PRELIMINARY COMMITMENT. EMBASSY ALSO REPORTED ON WIDER ASPECTS OF EXIM FINANCING (LIMA 3320, 3422). FURTHER, THE EMBASSY HAS OBTAINED AN ADVANCE COPY OF THE CATALOG OF PROJECTS PERU WILL BE PRESENTING AT THE NEXT MEETING OF THE IBRD CONSULTATIVE GROUP, NOW SCHEDULED TO TAKE PLACE IN PARIS IN NOVEMBER. WE ARE ACTIVELY DISCUSSING THEM WITH APPROPRIATE GOP OFFICIALS IN AN EFFORT TO DEVELOP A WORKING LIST. ABOVE DETAILS LISTED TO INDICATE CONSIDERABLE EFFORTS ALREADY EXPANDED. IN CURRENT SITUATION, WHERE EMBASSY ATTEMPTING TO OVERCOME SEVERAL YEARS OF PAST INACTIVITY, VERY DIFFICULT TO

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LIST ACTIONS IN ADVANCE AS INDICATED PARAGRAPH 3 REFTEL.

EMBASSY STILL CONSIDERS THIS IS MOST PRODUCTIVE OBJECTIVE IN  
FY 1974-75 AND WILL CONTINUE TO TRY TO OVERCOME INERTIA OF  
LAST SEVERAL YEARS. STRONGLY RECOMMEND OBJECTIVE BY MAINTAINED  
AS SET FORTH BY EMBASSY.  
DEAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 MAY 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ACTION ARA  
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**Page Count:** 2  
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**Reference:** STATE 071942  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** shawdg  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 23 OCT 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <23 OCT 2002 by martinml>; APPROVED <07 JAN 2003 by shawdg>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Status:** NATIVE  
**Subject:** FY 1974: COMMERCIAL ACTION PROGRAM FOR PERU  
**TAGS:** BEXP, PE  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005